



Revision number: PURCHASING AGENT: BRENDA VELDEVERE (801) 538-3142

ITEM: IMAGISTICS DIGITAL COPIERS - STATEWIDE
(SEGMENTS 3B, 4A, 4B, 4C, 5A and 5B ONLY)

VENDOR: 94032A IMAGISTICS INTERNATIONAL
585 WEST 3900 SOUTH #2
SALT LAKE CITY UT 84123

INTERNET ADDRESS: www.imagistics.com

TELEPHONE: (801) 263-0665

FAX NUMBER: (801) 263-9953

CONTACT: TONI THORLEY OR GREGORY NIELSON

EMAIL ADDRESS: toni.thorley@imagistics.com

BRAND/TRADE NAME: IMAGISTICS/PITNEY BOWES

PRICE: SEE ATTACHED

TERMS: NET 30

EFFECTIVE DATES: 04/21/2003 THROUGH 04/20/2005

DAYS REQUIRED FOR DELIVERY: 10-14 BUSINESS DAYS ARO

MINIMUM ORDER: 1 COPIER

OTHER CONDITIONS: CONTRACT PERIOD IS FOR TWO (2) YEARS, WITH THREE
ADDITIONAL ONE YEAR TERMS AFTER 04/20/2005.

ORIGINATING SOLICITATION: BV3905 OPENED 03/04/2003 AT 2:00 P.M.

THIS IS A BRAND NEW CONTRACT.

All State Agencies are required to compare a minimum of three digital copier contractors for the appropriate segment and then make their purchasing determination based on a best value analysis taking in consideration their individual needs including, but not limited to, price, customer service, maintenance, delivery, etc. State Agencies must then complete the 63A-2-105 Copier Request Form and submit to Craig Crowther (with comparison documentation) for approval prior to ordering any copier from the contractor. Please fax your copier request form to Craig Crowther at (801) 538-1193. A copy of the copier request form is located at the end of this contract information sheet.



Segment 3B
im3510 Digital Copier

- Pages per month minimum: 15,000
- Scan once, print many: Real digital not an analog
- First copy time: 6 Seconds
- Maximum original size: 11 x 17
- Minimum to maximum copy size: 5.5 x 8.5 x 11 to 11 x 17
- Zoom Range: 25% to 400% in 1% increments
- Minimum paper supply: 1,000 sheets capacity
- Paper weights: 17 to 24 lbs
- Drawers: Front loading and user adjustable
- Offset stacking output tray
- Resolution: Scan: 400 dpi, output: 600 dpi
- Automatic document feeder or RADF 50 sheet capacity
- Bypass tray: 50 sheet capacity
- Duplex Automatic and stackless/trayless
- Automatic tray switching
- Single position stapling

Pricing includes, delivery, installation and training.

Equipment Configuration	Purchase Price
iim3510 –35 Copies Per Minute – 64 MB Memory	3,773.00
Automatic Document Feeder	
Duplex Unit	
Simple Finisher	
1 - 500 Sheet Fixed Drawer	
1 – 500 Sheet Universal Drawer	
1 – 2,000 Sheet Large Capacity Drawer	

Options	Purchase Price
Saddle Stitch Finisher Folder with 3 Hole Punch (no bypass)	1,215.00
Fax Expansion Kit with JBIG Compression	424.00
8 MB Additional Fax Memory	77.00
Network Scanner Kit	293.00
10/100 T Base NIC Card	235.00
PS3 Expansion (for Post Script)	157.00
64 MB Memory	26.00
128 MB Memory	35.00
256 MB Memory	68.00

Equipment Maintenance Agreement (Includes all labor, parts & toner does not include staple or paper supplies)	
Cost Per Copy	.0069

Imagistics Sales Representative: Toni Thorley
Office Number: (801)263-0665
Cell Number: (801)913-5907



**Segment 4A
im4510 Digital Copier**

- Pages per month minimum: 25,000
- Scan once, print many: Real digital not an analog
- First copy time: 7 Seconds
- Maximum original size: 11 x 17
- Minimum to maximum copy size: 5.5 x 8.5 x 11 to 11 x 17
- Zoom Range: 25% to 400% in 1% increments
- Minimum paper supply: 1,000 sheets capacity
- Paper weights: 17 to 24 lbs
- Drawers: Front loading and user adjustable
- Offset stacking output tray
- Resolution: Scan: 400 dpi, output: 600 dpi
- Automatic document feeder or RADF 50 sheet capacity
- Bypass tray: 50 sheet capacity
- Duplex Automatic and stackless/trayless
- Automatic tray switching
- Single position stapling

Pricing includes, delivery, installation and training.

Equipment Configuration	Purchase Price
im4510 –45 Copies Per Minute – 64 MB Memory	
Automatic Document Feeder	
Duplex Unit	
Simple Finisher	
1 - 500 Sheet Fixed Drawer	
1 – 500 Sheet Universal Drawer	
1 – 2,000 Sheet Large Capacity Drawer	4,431.00

Options	Purchase Price
Saddle Stitch Finisher Folder with 3 Hole Punch (no bypass)	1,215.00
Fax Expansion Kit with JBIG Compression	424.00
8 MB Additional Fax Memory	77.00
Network Scanner Kit	293.00
10/100 T Base NIC Card	235.00
PS3 Expansion (for Post Script)	157.00
64 MB Memory	26.00
128 MB Memory	35.00
256 MB Memory	68.00

Equipment Maintenance Agreement (Includes all labor, parts & toner does not include staple or paper supplies)	
Cost Per Copy	.0069

Imagistics Sales Representative: Toni Thorley
Office Number: (801)263-0665
Cell Number: (801)913-5907



Segment 4B
DL550 Digital Copier

- Pages per month minimum: 25,000
- Scan once, print many: Real digital not an analog
- First copy time: 7 Seconds
- Maximum original size: 11 x 17
- Minimum to maximum copy size: 5.5 x 8.5 x 11 to 11 x 17
- Zoom Range: 25% to 400% in 1% increments
- Minimum paper supply: 2,000 sheets capacity
- Paper weights: 17 to 20 lbs
- Drawers: Front loading and user adjustable
- Offset stacking output tray
- Resolution: Scan: 400 dpi, output: 600 dpi
- Automatic document feeder or RADF 50 sheet capacity
- Bypass tray: 50 sheet capacity
- Duplex Automatic and stackless/trayless
- Automatic tray switching
- Single position stapling

Pricing includes, delivery, installation and training

Equipment Configuration	Purchase Price
DL550	5,640.00
Electronic Document Feeder	
Single Position Finisher	
2 - 550 Sheet Drawer	
Duplex Cabinet with 1- 2,7000 Sheet Capacity Drawer	

Options	Purchase Price
Multi Position Finisher	995.00
Mail-bin Finisher	1,355.00
Two Hole Punch Kit	175.00
Finisher with Folder & 3 Hole Punch	2,419.00
Duplex Cabinet with 2x550 Sheet Drawers	599.00
Duplex Cabinet with no additional Paper Drawers	432.00
3,400 Sheet Large Capacity Tray	443.00
32MB Copier Memory	215.00
2GB Hard Drive plus 32 MB upgrade kit	460.00
Printer Interface Kit	179.00
32MB Printer Memory Upgrade	130.00
64MB Printer Memory Upgrade	196.00
128MB Printer Memory Upgrade	118.00
6GB Hard Disk Drive	460.00
10/100Base T Network Interface Card	265.00
Fiery X3 PCL5e/PS3	3,305.00
32MB Printer Memory Upgrade	142.00
Printer Interface Kit	126.00

Equipment Maintenance Agreement (Includes all labor, parts & toner does not include staple or paper supplies)	
Cost Per Copy	.0069

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Segment 4C DL650 Digital Copier

- Pages per month minimum: 25,000
- Scan once, print many: Real digital not an analog
- First copy time: 7 Seconds
- Maximum original size: 11 x 17
- Minimum to maximum copy size: 5.5 x 8.5 x 11 to 11 x 17
- Zoom Range: 25% to 400% in 1% increments
- Minimum paper supply: 2,000 sheets capacity
- Paper weights: 17 to 20 lbs
- Drawers: Front loading and user adjustable
- Offset stacking output tray
- Resolution: Scan: 400 dpi, output: 600 dpi
- Automatic document feeder or RADF: 50 sheet capacity
- Bypass tray: 50 sheet capacity
- Duplex: Automatic and stackless/trayless
- Automatic tray switching
- Single position stapling

Pricing includes,

delivery, installation and training

Equipment Configuration	Purchase Price
DL650 – 65 Prints Per Minute	8,215.00
64 MB Memory	
Electronic Document Handler	
Multi Position Finisher with 3 Hole Punch	
2 - 500 Sheet Universal Drawers	
1 – 1,650 Sheet Universal Drawer	

Options	Purchase Price
Multi Position Finisher with Folder & 3 Hole Punch	1,912.00
Z Fold Unit	1,458.00
Large Capacity Cassette (4,400 Sheet 8.5 x 11)	885.00
Large Capacity Cassette (4,400 Sheet up to 12 x 18)	1,039.00
Post Engine Sheet Insertion	467.00
64 MB Memory Upgrade	236.00
128 MB Memory Upgrade	260.00
256 MB Memory Upgrade	275.00
10GB Hard Drive	535.00
Tandem Copy Interface Kit	20.00
Fiery X3 PCL6/PS3	3,089.00
Printer Interface	238.00

Equipment Maintenance Agreement (Includes all labor, parts & toner does not include staple or paper supplies)	
Cost Per Copy	.0068

Imagistics Sales Representative: Toni Thorley
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Segment 5A & Segment 5B
DL850 Digital Copier

- Pages per month minimum: 15,000
- Scan once, print many: Real digital not an analog
- First copy time: 6 Seconds
- Maximum original size: 11 x 17
- Minimum to maximum copy size: 5.5 x 8.5 x 11 to 11 x 17
- Zoom Range: 25% to 400% in 1% increments
- Minimum paper supply: 1,000 sheets capacity
- Paper weights: 17 to 24 lbs
- Drawers: Front loading and user adjustable
- Offset stacking output tray
- Resolution: Scan: 400 dpi, output: 600 dpi
- Automatic document feeder or RADF 50 sheet capacity
- Bypass tray: 50 sheet capacity
- Duplex Automatic and stackless/trayless
- Automatic tray switching
- Single position stapling

Equipment Configuration	Purchase Price
DL850 –85 Prints Per Minute	14,342.00
128MB Memory	
20GB Hard Drive Memory	
Electronic Document Handler	
Multi Position Finisher with 3 Hole Punch	
2 - 550 Sheet Universal Drawers	
1 – 1,150 Sheet Universal Drawer	
Large Capacity Cassette (4,400 Sheets up to 12 x 18)	

Options	Purchase Price
Finisher with Folder & Multi-Position Stapler	3,065.00
3 Hole Punch Unit	1,198.00
Post Engine Cover Insertion Unit	1,218.00
Trimmer Unit	3,805.00
Z-Fold/Punch Unit	1,458.00
Tandem Copying Interface Kit	20.00
64MB Memory Upgrade	260.00
128MB Memory Upgrade	279.00
Fiery X5 Print Controller with FieryScan standard and Printer Interface Kit (External Fiery Controller with PCL6, PostScript 3, Ethernet NIC, 128MB Ram and 20GB HDD)	3,718.00
Fiery X5 DocBuilder Pro Software	1,722.00

Equipment Maintenance Agreement (Includes all labor, parts & toner does not include staple or paper supplies)	
Cost Per Copy	.0065

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All copier pricing is F.O.B. destination with installation, training and initial "start up" supplies included (no separate charges).

Trade-in values for your existing copier(s) are to be negotiated on a case-by-case basis.

Relocation fees: \$150.00

Contractor has demo models in their showroom.

For maintenance and supplies, please see State of Utah Contract PD1654.

FINET COMMODITY CODE(S):

- 60038000000 - COPYING MACHINES BOND PAPER (PLAIN) INCLUDING PARTS & ACCESSORIES
- 60040000000 - COPY MACHINES COATED OR TREATED PAPER TYPE INCLUDING PARTS AND ACCESSORIES
- 60042000000 - COPY MACHINES, LASER, INCLUDING PARTS & ACCESSORIES
- 60045000000 - COPY MACHINES, THERMAL TYPE INCLUDING PARTS & ACCESSORIES
- 60047000000 - COPY MACHINE ADD-ON ACCESSORIES
- 65550000000 - COPYING EQUIPMENT, INCLUDING SLIDE DUPLICATORS)
- 93927000000 - COPY MACHINE MAINTENANCE & REPAIR
- 98526000000 - COPY MACHINES (INCLUDING COST PER COPY TYPE LEASES) RENTAL OR LEASE

THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.

63A-2-105 COPIER REQUEST FORM
STATE OF UTAH

SUBMIT TO: D.A.S., DIVISION OF PURCHASING AND GENERAL SERVICES
3150 STATE OFFICE BUILDING,
FAX: (801) 538-1193 OR (801) 538-3882

DEPARTMENT	ORGANIZATION	ADDRESS		
CONTACT PERSON	PHONE	FAX	DATE PREPARED	DATE NEEDED

EXPLAIN THE CIRCUMSTANCES LEADING TO THE PURCHASE OF THE NEW COPIER

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MINIMUM SPECIFICATIONS (FUNCTIONS/FEATURES) OF THE NEW COPIER

MULTI-COPY SPEED C.P.M	FIRST COPY SPEED SECONDS	FEEDER/DOCUMENT HANDLER TYPE	
MONTHLY VOLUME	COPY THROUGHPUT (PAPER SIZE AND WEIGHT)		
PAPER CAPACITY SHEETS	VARIABLE MAGNIFICATION %TO %	PRESENT REDUCTION/ENLARGEMNET	
DUPLEXING 1:2 2:2 2:1	COLLATING TYPE	STAPLING TYPE	POWER REQUIRMENTS
OTHER.....			
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COPIER SELECTED

MAKE AND MODEL	VENDOR	CONTRACT NO.
PURCHASE PRICE \$	MAINTENANCE COST PER COPY	SUPPLY COST PER COPY

CURRENT COPIER

MAKE AND MODEL	DATE PURCHASED	PURCHASE PRICE \$
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WE HAVE REVIEWED THIS REQUEST AND DETERMINED IT WILL PROVIDE CLEAR BENEFIT TO THE STATE.

X

DIVISION DIRECTOR (SIGNATURE) _____ PRINT NAME _____ DATE _____
X

DEPARTMENT DIRECTOR (SIGNATURE) _____ PRINT NAME _____ DATE _____

☐ APPROVED

☐ ADDITIONAL RECOMMENDATIONS ATTACHED

DATE _____